## Message Text

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2.1

**ACTION EA-10** 

INFO OCT-01 ISO-00 EB-07 /018 W

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R 140832Z MAR 75 FM AMEMBASSY TOKYO TO USDOC USTS INFO SECSTATE WASHDC 8678

**UNCLAS TOKYO 3380** 

E.O. 11652: N/A TAGS: ETRD

SUBJECT: TOUR DEVELOPMENT CONTRACTS: KNT, NTA, JTB

SUMMARY: SUMMARIZE CHANGES REQUESTED TO THREE TOUR DEVELOPMENT

CONTRACTS. END OF SUMMARY.

JW 5-338. KNT WISHES THE FOLLOWING CHANGES: ARTICLE II SCOPE OF WORK, B. SALES MANUALS: CHANGE 2. A MINIMUM OF 250 SALES ORIENTED WINDOW DISPLAYS. TO 2. A MINIMUM OF 500 USA SALES ORIENTED COUNTER DISPLAYS.

C. (FAM TOURS) CHANGE 1. TYO/SFO/LAS/GCN/PHX/LAX/HNL TO READ TYO/SFO/LAX/HNL. CHANGE 4 TO DELETE MAUI.

NTA: ARTICLE II SCOPE OF WORK C. (FAM TOURS) CHANGE SECOND SENTENCE TO: A MINIMUM OF FIVE SEPARATE GROUPS OF 20 PEOPLE EACH, TOTAL 100, SHALL BE SENT TO THE UNITED STATES BETWEEN JUNE 1975 AND MARCH 1976 ON EITHER OF THE FOLLOWING BASIC ITINERARIES.

JTB: ARTICLE II SCOPE OF WORK, B. TOUR CATALOGS: (REVISED)

1. U.S. MAINLAND, MINIMUM OF 130,000 COPIES, MINIMUM 56 PAGES

2. HAWAII/GUAM, MINIMUM 500,000 COPIES, MINIMUM 40 PAGES, 3. GENERAL TOUR CATALOGUE, MINIMUM OF 30,000 COPIES, MINIMUM 200 PAGES.

PAMPHLETS: (REVISED), 1. USA, MINIMUM 300,000 COPIES, MINIMUM 6
PAGES, 2. HAWAII, MINIMUM 500,000 COPIES, MINIMUM 4 PAGES, 3. (NEW)
GENERAL TOUR PAMPHLET, MINIMUM 300,000 COPIES, MINIMUM 16 PAGES.
LEAFLETS: (REVISED) 1. USA, MINIMUM 100,000 COPIES, MINIMUM 2 PAGES.
2. HAWAII, MINIMUM 100,000 COPIES, MINIMUM 2 PAGES.
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ARTICLE IV CONSIDERATION (REVISED), TOTAL COSTS TO BE INCURRED BY THE CONTRACTOR PURSUANT TO THE PROVISIONS OF THIS CONTRACT ARE ESTIMATED AT U.S. DOLS525,586.

THE CONTRACTOR'S ADDRESS HAS CHANGED TO: JTB BUILDING, 1-6-4, MARUNOUCHI, CHIYODA-KU, TOKYO, JAPAN. HODGSON

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NNN

## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED Concepts: TOURISM, PUBLICATIONS

Control Number: n/a Copy: SINGLE Draft Date: 14 MAR 1975 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Authority: n/a Disposition Case Number: n/a Disposition Comment:
Disposition Date: 01 JAN 1960

Disposition Event:
Disposition History: n/a Disposition Reason: **Disposition Remarks:** 

Document Number: 1975TOKYO03380 Document Source: CORE

**Document Unique ID: 00** 

Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A

Film Number: D750089-0809

From: TOKYO

Handling Restrictions: n/a

Image Path:

Legacy Key: link1975/newtext/t19750348/aaaabqtj.tel

Line Count: 68

Locator: TEXT ON-LINE, ON MICROFILM Office: ACTION EA Original Classification: UNCLASSIFIED Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: n/a Previous Handling Restrictions: n/a Reference: n/a Review Action: RELEASED, APPROVED

Review Authority: woolflhd

Review Comment: n/a
Review Content Flags: ANOMALY

Review Date: 27 JUN 2003

**Review Event:** 

Review Exemptions: n/a Review History: RELEASED <27 JUN 2003 by BalzMJ>; APPROVED <02 JAN 2004 by woolflhd>

**Review Markings:** 

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JÚL 2006

**Review Media Identifier:** Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: TOUR DEVELOPMENT CONTRACTS: KNT, NTA, JTB SUMMARY: SUMMARIZE CHANGES REQUESTED TO THREE TOUR

DEVELOPMENT TAGS: ETRD, APUB, JA

To: COM

Type: TE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006